

Term Contract No. 435A

STATE OF NORTH CAROLINA, DEPARTMENT OF ADMINISTRATION		
DIVISION OF PURCHASE AND CONTRACT		
116 West Jones Street, Raleigh, NC 27603-8002		
Term Contract	435A	Janitorial Cleaners, Environmental Cleaners, and Odor Counteractants
Effective Dates	November 16, 2012 through April 30, 2015	
Bid Number	201101294	
Administrator	Bahaa Jizi	
Phone	(919) 807-4520	
Fax	(919) 807-4510	
E-Mail	<a href="mailto:bahaa.jizi@doa.nc.gov">bahaa.jizi@doa.nc.gov</a>	
Last Updated	December 29, 2015	

CAUTION TO PURCHASERS/ AGENCIES: In the interest of providing sufficient sourcing, there are two contractors (Staples and Xpedx) that will be providing DISINFECTING chemical dilution control products. Additionally, there are three contractors (Brame, Staples, and Xpedx) that will be providing ENVIRONMENTALLY FRIENDLY chemical dilution control products.

Staples and Xpedx are offering several products that are the same, particularly chemical dilution control. Be sure to review pricing, customer support, and other related issues that are the best fit for your agency.

Staples and Xpedx are providing the J-Fill Quattro Select Dispenser. Brame is providing the VersaFill II Dispenser.

Agencies are responsible for selecting needed chemicals and corresponding chemical dilution control dispensers.

The VersaFill II Dispenser will only accommodate Brame products. The J-Fill Quattro Select Dispenser will only accommodate Staples and Xpedx products.

## 1. General Information

This contract is for use by all state agencies, departments, institutions, universities, community colleges (except those exempted by statute), and certain non-state agencies.

NON-STATE AGENCIES ELIGIBLE TO PARTICIPATE IN THIS CONTRACT: In accordance with North Carolina General Statutes 143-49 (6), certain non-state entities described below, may participate in this contract on a voluntary basis. Any of the non-state entities that choose to participate in this contract must abide by the terms and conditions that are set forth in this contract.

Nonprofit corporations operating charitable hospitals, local nonprofit community sheltered workshops or centers that meet standards established by the Division of Vocational Rehabilitation of the Department of Health and Human Services, private nonprofit agencies licensed or approved by the Department of Health and Human Services as child placing agencies, residential child-care facilities, private nonprofit rural, community, and migrant health centers designated by the Office of Rural Health and Resource Development, private higher education institutions, counties, public school units, cities, towns, governmental entities, volunteer fire departments, rescue squads, and other subdivisions of the State and public agencies thereof.

A substantive effort was made to provide a variety of cleaning products that meet the various levels of sanitation needs for most users.

The below Product Descriptions contain abbreviated text from the advertised product specifications.

Immediately below is a list of websites for contract users **for informational purposes only** and are furnished for the sole purpose of providing additional information and content for thoughtful consideration. Further, these links are not to be construed as endorsements of those sites, their products, recommendations or contents.

- Reference is a magazine article which recommends consideration of the safety aspects of choosing the proper disinfectant. <http://www.vpico.com/articlemanager/printerfriendly.aspx?article=59783>
- Reference is an Internet article "CHOOSING THE PROPER SANITIZER OR DISINFECTANT", which is an excellent simple to

## Term Contract No. 435A

the point document that explains disinfection and sanitization concepts:  
<http://www.schiff-consulting.com/choosing.html>

- Reference is U.S. Environmental Protection Agency (EPA) Internet website for definitions of Antimicrobial Pesticides (Registered Products by the EPA) which includes Sterilizers (Sporicides), Disinfectants, Sanitizers, Antiseptics and Germicides. [http://www.epa.gov/oppad001/ad\\_info.htm](http://www.epa.gov/oppad001/ad_info.htm)
- "Disinfectant" definition from the Internet encyclopedia for distinctions between the active ingredients used in various disinfectants. <http://en.wikipedia.org/wiki/Disinfectant>
- Reference is a magazine article "Guidelines for Environmental Infection Control in Health-Care Facilities Recommendations", which includes recommendations of CDC and the Healthcare Infection Control Practices Advisory Committee (HICPAC). Page 24 specifically refers to "Cleaning and Disinfecting Surfaces for Environmental Surfaces in Patient-Care Areas". <http://www.cdc.gov/hicpac/pubs.html>

### Need product and price information?

Click on Link: [TC 435A PRODUCT AND PRICING INFORMATION](#)

## 2. Scope of Contract

The scope of this contract includes disinfectant cleaners (disinfectant-detergents) and selected janitorial cleaners [to clean non porous hard surfaces], and odor counteractants for contract users ranging from mid level disinfectant needs: Phenolic based disinfecting tuberculocidal cleaning solution for floors, walls, showers, etc. in health care related facilities; to mid and lower level disinfectant needs: A variety of Quaternary based cleaners for use in health care related facilities, municipal office bldgs., schools, research labs, and many other facilities. Other janitorial cleaners included are citric acid based, hydrogen peroxide (HP) based, various bathroom cleaning products, a variety of convenient premoistened towelettes (bleach/quaternary/alcohol/citric acid/hydrogen peroxide [HP] based, etc.), a calcium, lime, and rust remover, a drain and sewer line enzyme cleaner and odor controller, and air deodorizing/ air freshening products. Further, numerous "environmentally friendly" hard surface cleaners (including General Purpose Cleaner, Neutral (pH) Cleaner, Restroom Cleaner, Window and Glass Cleaner, Hydrogen Peroxide Cleaner, and Cleaner Degreaser) have been added. Finally, the use of vendor provided chemical dilution control equipment for designated products, at no additional expense to the user, improves sanitation quality, reduce use toxicity, and control cleaning costs.

New Reduced dwell or application contact time disinfectant categories for concentrate, RTU and Wipes applications (which meet AOAC efficacy standards) have been added.

Above "environmentally friendly" cleaners are certified to Green Seal GS-37 Environmental Standard For Cleaning Products For Industrial and Institutional Use, dated September 2011 and EcoLogo Certification Criteria Document CCD-146, Environmental Standard for Hard Surface Cleaners, dated August 2011.

## 3. Taxes

Prices or Discounts shown herein do not include any North Carolina sales or use taxes.

## 4. Abnormal Quantities

Any agency requirement that exceeds \$25,000.00 must be forwarded to the Division of Purchase and Contract for processing. The Division, at its sole discretion, may process any such requirement in one of the following ways:

- Purchase may be authorized at the current level of pricing with the current contract vendor(s).
- Additional discounts from the current level of pricing may be negotiated with the current contract vendor(s).
- A separate Invitation for Bids may be issued for the requirement.

## 5. Minimum Orders

This contract will be for a minimum order of \$150.00 for any single order. Agencies are authorized to purchase from best available sources on orders less than this minimum order value. This provision shall not be used by an agency to circumvent the intent of the contract. If an agency elects to place an order for less than the minimum order value, and the contractor elects to accept such order, then transportation charges will be prepaid and added to the invoice.

## 6. Placement of Orders

Orders will be placed throughout the contract period on an as-needed basis for the quantity required at the time, and will be issued directly to the respective contractor(s) or their designated suppliers. Contract changes, if any, over the

## Term Contract No. 435A

life of the contract are implemented by contract addenda released by the contract administrator to the contractor. If the contractor is accepting orders and/or delivering through other parties, for example a manufacturer accepting orders and delivering through a dealer network or dealers receiving orders through a network of other dealers, then it is the responsibility of the contractor to apprise such parties of all such contract addenda.

### 7. Delivery

The contractor(s) will complete delivery within 10 consecutive calendar days after receipt of order. In the event the delivery is not received within the contract delivery period, the contractor may be held in default in accordance with paragraph 1, DEFAULT AND PERFORMANCE BOND in the North Carolina General Contract Terms and Conditions, and the state may procure the articles or services from other sources and hold the contractor responsible for excess cost occasioned thereby.

### 8. Transportation Charges

All goods shall be delivered FOB destination when the "order value" is \$150.00 or more, when shipped to a single destination. Orders to a single destination that total less than this "order value" should be shipped prepaid, with transportation charges added to the invoice as a separate item. Transportation charges invoiced for orders equal to or more than this "order value" may be cause for removal of the contractor from the contact.

NOTE: If the contractor makes partial shipments of an order equal to or more than this "order value" to one destination, all shipments of the order shall be sent FOB destination with NO additional transportation charges added.

NOTE: All shipments should be inspected for damage immediately upon receipt.

### 9. Products Available On This Contract. Click on Link: [TC 435A PRODUCT AND PRICING INFORMATION](#)

#### PRODUCT CATEGORIES:

- DISINFECTANTS, LIQUID CONCENTRATE, ONE GALLON CONTAINER
- DISINFECTING WIPES (PREMOISTENED TOWELLETES)
- DISINFECTANTS, LIQUID CONCENTRATE, CHEMICAL DILUTION CONTROL SYSTEM
- DISINFECTANTS, LIQUID, READY TO USE (RTU)
- ENVIRONMENTALLY FRIENDLY, LIQUID CONCENTRATE, ONE GALLON CONTAINER
- ENVIRONMENTALLY FRIENDLY CLEANING WIPES (PREMOISTENED TOWELLETES)
- ENVIRONMENTALLY FRIENDLY, LIQUID CONCENTRATE, CHEMICAL DILUTION CONTROL SYSTEM
- OTHER JANITORIAL RELATED PRODUCTS (LIQUID)
- DEODORIZING/ AIR FRESHENING PRODUCTS

### 10. Price Lists and Catalogs

Unless such literature is not readily available via the Internet, the successful contractor must furnish descriptive literature to any agency within five (5) work days after request of the agency. Failure to comply with these requirements may subject the contractor to removal from the contract.

Product label(s) and/or other EPA approved literature that specify targeted pathogens, instructions on how to use, ingredients, etc., along with Material Safety Data Sheet (MSDS) shall be provided to users upon request.

**PRODUCT AND PRICING INFORMATION:** [TC 435A PRODUCT AND PRICING INFORMATION](#)

### 11. Sustainability

Numerous Environmentally Friendly products are available through this contract that are Certified Compliant to Green Seal GS-37 Environmental Standard For Cleaning Products For Industrial and Institutional Use, dated September 2011 OR EcoLogo Certification Criteria Document CCD-146, Environmental Standard for Hard Surface Cleaners, dated August 2011.

These products include General Purpose Cleaner, Environmentally Friendly Neutral Cleaner, Environmentally Friendly Window and Glass Cleaner, Environmentally Friendly Hydrogen Peroxide, and Environmentally Friendly Cleaner Degreaser.

Such products are available in one gallon, wipes, and chemical dilution control concentrate containers.

**Term Contract No. 435A**

**12. Contractors**

All known minority, women and disabled owned businesses, as well as disabled business enterprises and nonprofit work centers for the blind and severely disabled, including dealers, will be identified with "Minority owned" "Woman owned", "Disabled Owned", "DBE" or "BSD" as appropriate after the vendor number. This is being done in an effort to recognize these businesses and to encourage and promote their use to the greatest extent permitted by law.

When more than one supplier is listed for a particular item, selection should be made, whenever possible, from any of the groups identified above, consistent with agency needs and price considerations.

There is, however, a preference statute (G.S. 148-70) for Correction Enterprise products. For information on this preference requirement and a list of products, [click here](#).

CONTRACTOR	ADDRESS	CONTACT INFORMATION
<b>BRAME SPECIALTY, INC.</b>	PO Box 271 Durham, NC 27702	<p>Danny Deckard (Durham/Central NC)  <b>Phone:</b> (919) 281-1331  <b>Toll Free:</b> (800) 672-0011  <b>Fax:</b> (919) 598-5623  <a href="mailto:danny.deckard@bramespecialty.com">danny.deckard@bramespecialty.com</a></p> <p>Mike Holland (Charlotte/Western NC)  <b>Phone:</b> 919-281-3650  <b>Toll Free:</b> 800-438-0354  <b>Fax:</b> 704-372-2844 Fax  <a href="mailto:mholland@bramespecialty.com">mholland@bramespecialty.com</a></p> <p>Vince Hernandez (Wilmington/Eastern NC)  <b>Phone:</b> 919-281-3620  <b>Toll Free:</b> 800-257-6212  <b>Fax:</b> 910-343-0118  <a href="mailto:vince.hernandez@bramespecialty.com">vince.hernandez@bramespecialty.com</a></p>
<b>INTERLINE BRANDS</b>	7010 A Reames Road Charlotte, NC 28216	Tom Keichline <b>Mobile:</b> 919-995-6998 <a href="mailto:tom.keichline@supplworks.com">tom.keichline@supplworks.com</a>
<b>LC INDUSTRIES</b>	4500 Emperor Blvd. Durham, N.C. 27703	<b>LC INDUSTRIES</b>
<b>SAFFELLE, INC.</b>	PO Box 1499 Hillsborough, NC 27278-1499	Jeanine Saffelle Mangieri Milton Saffelle <b>Toll Free:</b> (800) 672-4525 <b>Phone:</b> (919) 245-0153 <b>Fax:</b> (919) 245-0306 <a href="mailto:info@saffelle.com">info@saffelle.com</a>
<b>SOUTHEASTERN PAPER GROUP</b>	6201 Corporate Park Dr. P.O. Box 330 Browns Summit, NC 27214	Chris Borocz <a href="mailto:chris.borocz@sepapergroup.com">chris.borocz@sepapergroup.com</a> <b>Toll Free:</b> 866-632-1296 #3146 <b>Fax:</b> 336-375-8038 Fax #
<b>STAPLES ADVANTAGE</b>	5600 77 Center Drive Suite 180 Charlotte, NC 28217	Annie Webster (Sales Contact) <b>Toll Free:</b> (800) 850-0182 <b>Fax:</b> (800) 757-3970 <a href="mailto:Annie.webster@staples.com">Annie.webster@staples.com</a>  Bob Kyle (Product Specialist) <b>Phone:</b> (704) 969-5154 Ext. 3070

**Term Contract No. 435A**

		<p><b>Fax:</b> (800) 757-3970  <a href="mailto:Robert.kyle@staples.com">Robert.kyle@staples.com</a></p> <p>Leigh Vermeulen (Dispenser installation and service)  <b>Phone:</b> (410) 567-2338  <b>Fax:</b> (410) 567-2540  <a href="mailto:Leigh.vermeulen@staples.com">Leigh.vermeulen@staples.com</a></p> <p>Neal Duffy (Training)  <b>Phone:</b> (315) 374-2954  <a href="mailto:neal.duffy@staples.com">neal.duffy@staples.com</a></p>
<b>STATE INDUSTRIAL PRODUCTS</b>	3100 Hamilton Ave. Cleveland, OH 44114	<p>Brian Wamser  <b>Phone:</b> (216)-931-7601  <b>Fax:</b> (888) 771-9670  <a href="mailto:bwamser@stateindustrial.com">bwamser@stateindustrial.com</a></p>
<b>STERIS CORPORATION</b>	5960 Heisley Road Mentor, OH 44060	<p>Julie Ann Dengate  <b>Toll Free:</b> (800) 548-4873 Ext. 27120  <b>Phone:</b> (440) 392-7120  <a href="mailto:Julie_Dengate@steris.com">Julie_Dengate@steris.com</a></p>
<b>SWICEGOOD SUPPLY CO., INC.</b>	1135 Owens Road Lexington, NC 27292	<p>Amy/Randy Swicegood  <b>Phone:</b> (336) 357-5426  <b>Fax:</b> (336) 357-5710  <a href="mailto:swicegoodsupply@triad.rr.com">swicegoodsupply@triad.rr.com</a></p>
<b>WEXFORD LABS, INC.</b>	325 Leffingwell Avenue Kirkwood, MO 63122	<p>Mary Jo Thierry  <a href="mailto:mjthierry@wexfordlabs.com">mjthierry@wexfordlabs.com</a></p> <p>Jenny Hopper  <a href="mailto:jhopper@wexfordlabs.com">jhopper@wexfordlabs.com</a>  <b>Toll Free:</b> (800) 506-1146  <b>Phone:</b> (314) 966-4134  <b>Fax:</b> (314) 966-4135 fax</p>
<b>XPEDX, INC.</b>	1021 Morrisville Parkway Morrisville, NC 27560	<p>Matt Lindley  <b>Phone:</b> (919) 467-8141  <b>Fax:</b> (919) 467-0311  <a href="mailto:matt.lindley@xpedx.com">matt.lindley@xpedx.com</a></p> <p>David Leonard  <b>Phone:</b> (336) 834-2879  <b>Fax:</b> (336) 855-3862  <a href="mailto:david.leonard@xpedx.com">david.leonard@xpedx.com</a></p>

**13. Vendor Complaint Form**

The Vendor Complaint Form can be found by clicking: [Vendor Complaint Form](#).

We solicit your assistance in monitoring the performance of the contractors. In the event problems arise the ordering agency should contact the contractor for resolution. If a satisfactory resolution cannot be reached the agency should complete the Vendor Complaint Form, indicate Purchase & Contract action is required, attach all supporting documentation and forward the packet to the Division of Purchase & Contract. Furthermore, if you have contractor performance issues you would like for the contract administrator to be aware of, but do not require action, complete the Vendor Complaint Form, check the 'Vendor Record Only' box (include all supporting documentation) so this may be considered in the evaluation of future bids. Thanks for your assistance in better meeting your needs.

**Term Contract No. 435A**

**14. Warranty**

The manufacturer's standard warranty shall apply. Contractor guarantees items offered to be free from any and all defects in material, packaging and workmanship, and agrees to replace defective items promptly at no charge to the State.

**15. Substitutions**

Substitutions are not permitted without prior approval of the Division of Purchase and Contract. Failure of the contractor to comply with this requirement may result in the removal of the contractor from the contract.

**16. Contract Addenda**

<b>Addendum</b>	<b>Effective Date</b>	<b>Description</b>																											
1	11/10/2012	Bid 201101294 commences on November 16, 2012																											
2	2/17/2013	These are the part nos. for the Steris pumps and trigger spray bottles to be used when ordering. T611Q0 EA HAND PUMP 1 OZ / GAL (SOLD 1 EACH) T619Q0 EA HAND PUMP 1/2 OZ / GAL (SOLD 1 EACH) 1405Q2 EA DECANter BTL EMPTY W/SPRAYER (6 X 32 OZ-CASE)																											
3	3/20/2013	Contract Administrator Change																											
4	9/10/2013	Contract Extension																											
5	2/11/2014	<b>Price increase of 4% has been approved for Diversey chemical items</b>																											
		<table> <thead> <tr> <th></th> <th><u>Current</u></th> <th><u>3/1/14</u></th> </tr> </thead> <tbody> <tr> <td>Virex II 256 (xpedx#2125179)</td> <td>\$45.08</td> <td>\$46.88</td> </tr> <tr> <td>Alpha HP (xpedx#5195281)</td> <td>\$52.45</td> <td>\$54.55</td> </tr> <tr> <td>Crew RR Floor &amp; Surface (xpedx#5298235)</td> <td>\$134.43</td> <td>\$139.80</td> </tr> <tr> <td>Glance NA (xpedx#5168352)</td> <td>\$49.65</td> <td>\$51.64</td> </tr> <tr> <td>Alpha HP Wipes (xpedx#5192002)</td> <td>\$91.92</td> <td>\$95.60</td> </tr> <tr> <td>Stride Neut Floor Cleaner (xpedx#2149446)</td> <td>\$24.93</td> <td>\$25.93</td> </tr> <tr> <td>General Purpose Cleaner (xpedx#5192631)</td> <td>\$81.48</td> <td>\$84.74</td> </tr> <tr> <td>Oxivir AHP Gal. (xpedx#5418298)</td> <td>\$97.44</td> <td>\$101.34</td> </tr> </tbody> </table>		<u>Current</u>	<u>3/1/14</u>	Virex II 256 (xpedx#2125179)	\$45.08	\$46.88	Alpha HP (xpedx#5195281)	\$52.45	\$54.55	Crew RR Floor & Surface (xpedx#5298235)	\$134.43	\$139.80	Glance NA (xpedx#5168352)	\$49.65	\$51.64	Alpha HP Wipes (xpedx#5192002)	\$91.92	\$95.60	Stride Neut Floor Cleaner (xpedx#2149446)	\$24.93	\$25.93	General Purpose Cleaner (xpedx#5192631)	\$81.48	\$84.74	Oxivir AHP Gal. (xpedx#5418298)	\$97.44	\$101.34
	<u>Current</u>	<u>3/1/14</u>																											
Virex II 256 (xpedx#2125179)	\$45.08	\$46.88																											
Alpha HP (xpedx#5195281)	\$52.45	\$54.55																											
Crew RR Floor & Surface (xpedx#5298235)	\$134.43	\$139.80																											
Glance NA (xpedx#5168352)	\$49.65	\$51.64																											
Alpha HP Wipes (xpedx#5192002)	\$91.92	\$95.60																											
Stride Neut Floor Cleaner (xpedx#2149446)	\$24.93	\$25.93																											
General Purpose Cleaner (xpedx#5192631)	\$81.48	\$84.74																											
Oxivir AHP Gal. (xpedx#5418298)	\$97.44	\$101.34																											
5	11/12/2014	Contract Extension																											
6	2/25/2015	Contract Extension																											
7	3/30/2015	Contract Extension																											
8	6/19/2015	Extend contract through September 30, 2015 and Change Contract Administrator.																											
9	9/30/2015	Contract Extension																											
10	12/29/15	Extend contract through April 30, 2016, South Eastern Paper and Interline did not extend their term.																											